ABC ETIP

ABC-performance management

the model



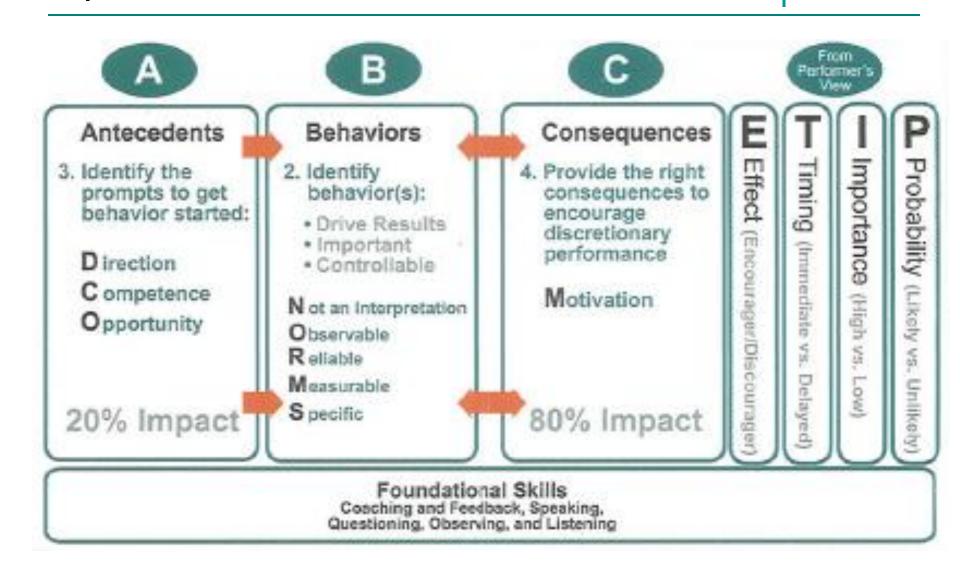
What triggers the behavior

The way the person acts

Sum of consequences linked to the behavior

A method for systematically influencing behavior by analyzing the antecedents and consequences

ABC-performance management



ABC e.t.i.p. vs problem solving deliverables

